



# Concept of distributed automation of integrated structures

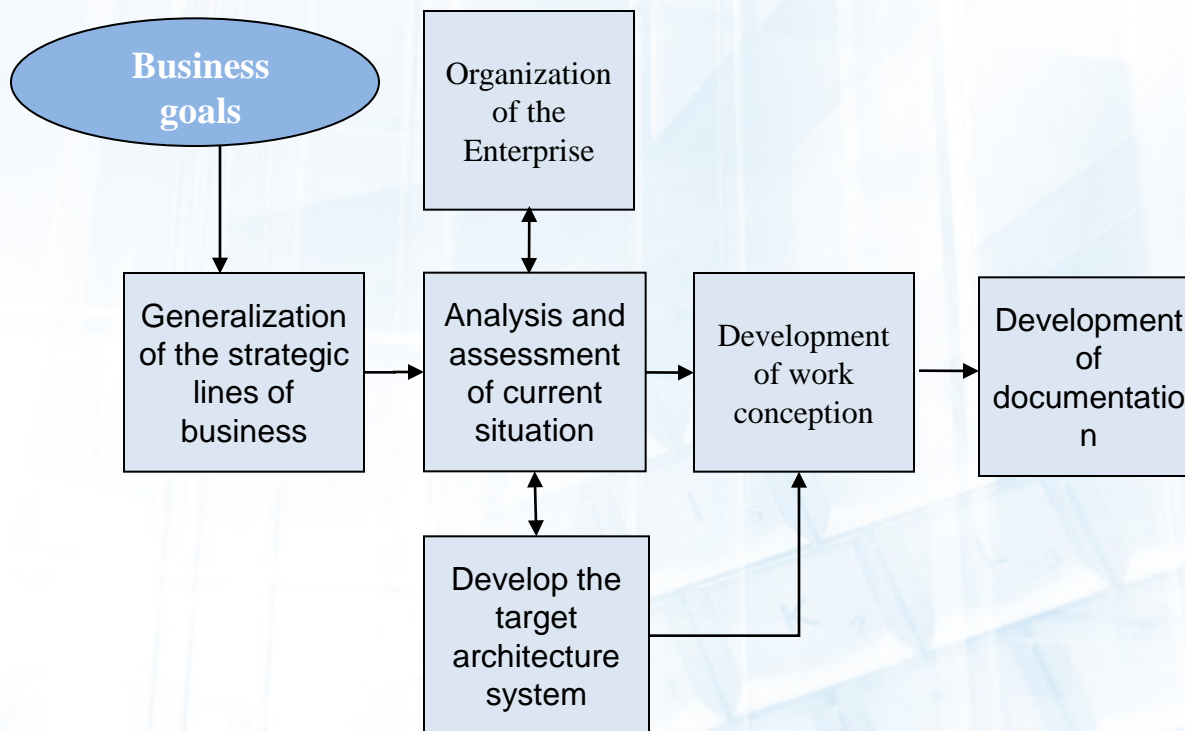
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# Stages of concept development

## Strategy of the Solutions



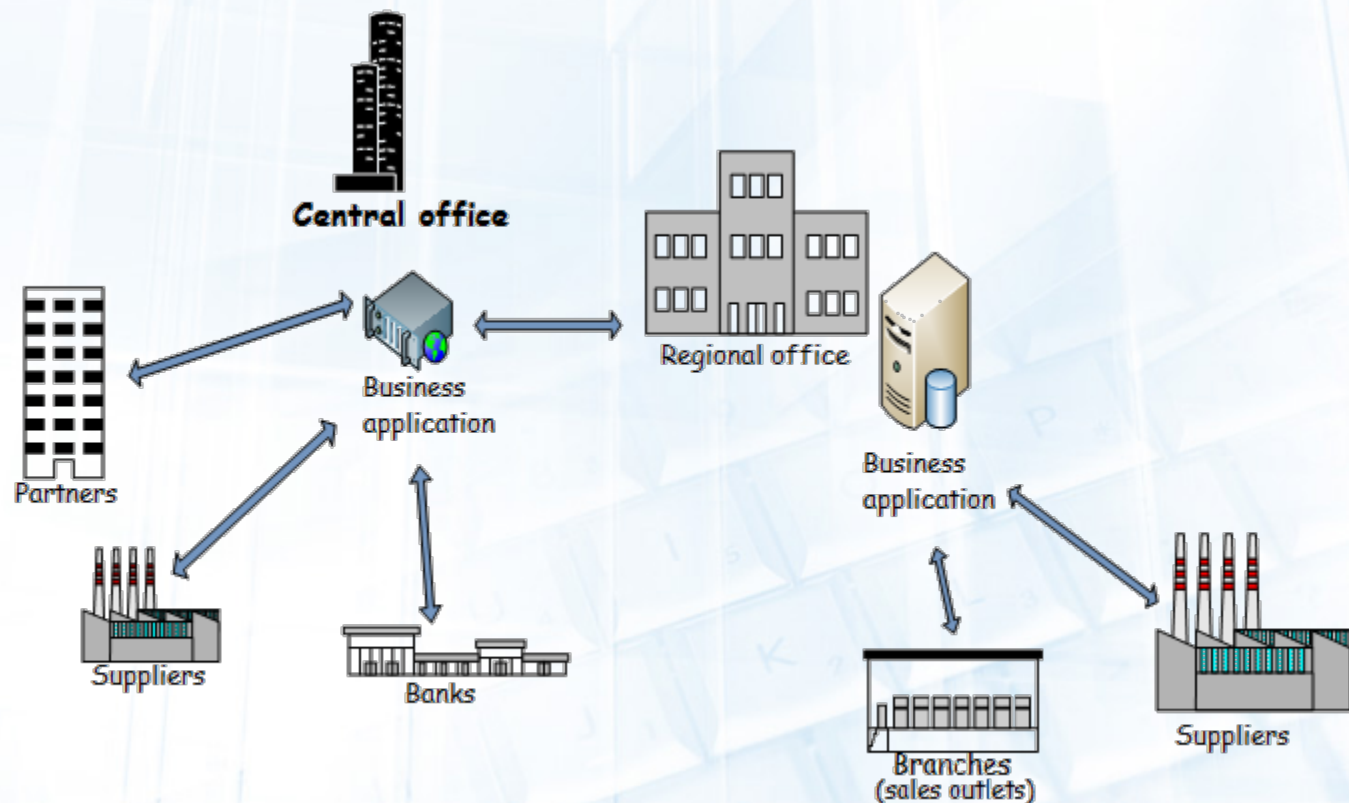
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## IT strategy to support business processes

# The landscape of corporate information system



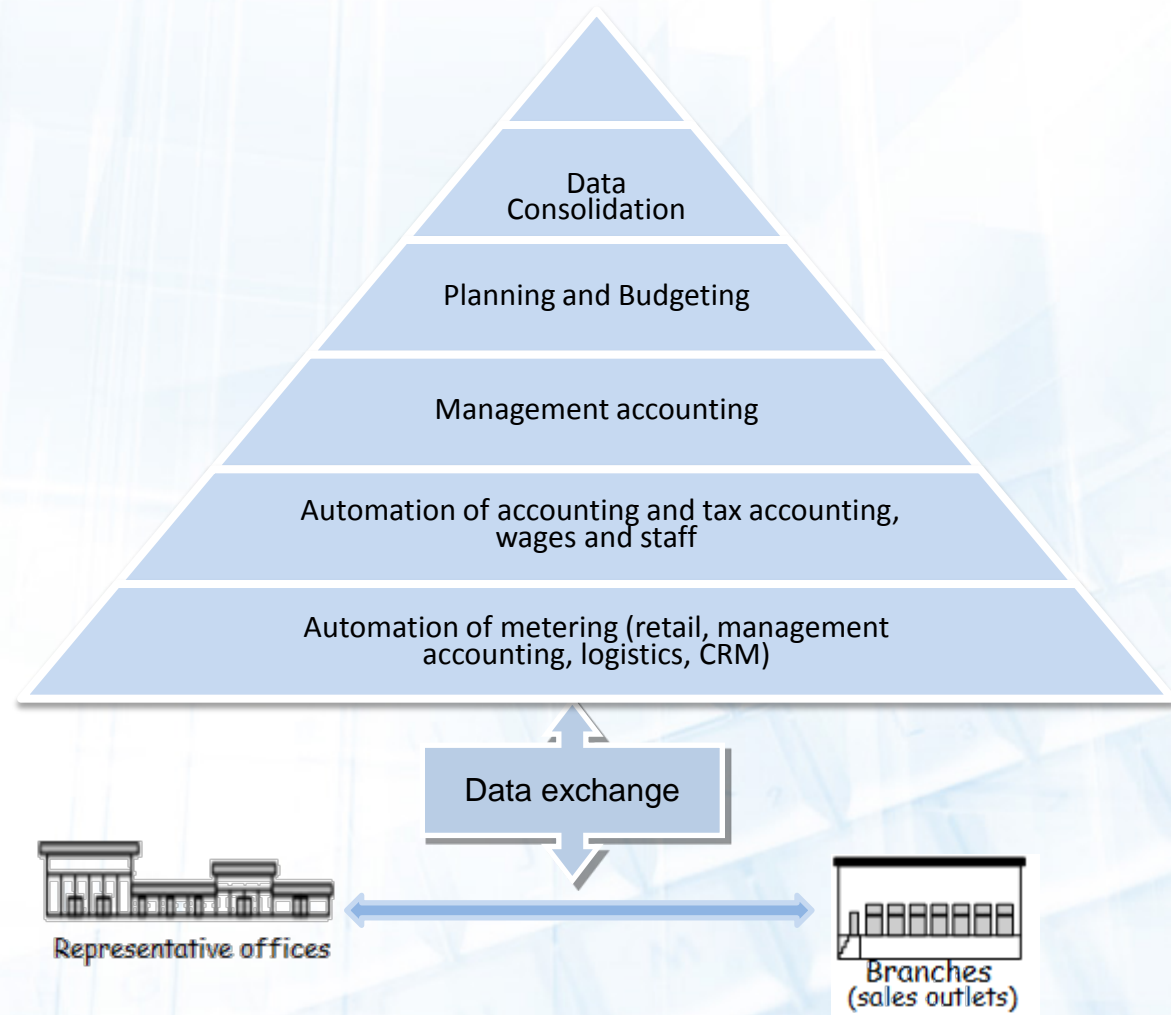
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# The concept of building a System



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# Architectural Requirements

- **Accounting of the specificity**
  - territorial distribution
  - features of federal and regional legislation.
  - multidirectional economic activity.
- **Scalability**
  - system's ability to operate over a wide range of volumes of stored data, with the intensity of data exchange
  - increase productivity by means of the platform without the refinement of application solutions.
- **Integration**
  - the ability to store and process information across all business processes into a single information space.
- **Adaptation**
  - developed tools for configuring the functionality.
- **Distribution**
  - quality communications between system servers, support remote workstations.
- **Protection and data security**
  - Providing requirements of the Information Security Policy :
    - differentiation of access right to the data
    - differentiation of access right to the functions
    - data integrity protection.
- **Localization and support**
  - readiness for implementation in organizations on Russian territory.
- **Operating experience and the life of the system**
  - common experience of exploitation system platform for at least 5 years
  - experience in using the system at large enterprises.

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# The proposed platform – 1C: Enterprise 8

System Requirements	Features 1C Enterprise 8
Scalability	Yes
The possibility of building a common information space	Yes
Support for distributed architecture	Yes
Developed tools for configuring the functionality	Yes
Integration with other systems	Yes
Differentiation of access right	Yes
Localization	Yes (including availability solutions for CIS)
The optimal cost of ownership and support	Yes (the presence of numerous experts)

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# 1C – Availability of ready-made solutions

Accounting	Solution	Experience of implementation in the corporate sector
Financial and Tax Accounting	1C: Accounting 8 Corp. или 1C: Accounting 8	Yes
Payroll and personnel management	1C: Personnel Management	Yes
Commercial accounting		
Operative accounting	1C: Trade Management	Yes
Automation of trading activities of sales outlets	1C: Retail 8	Yes
CRM	1C-CRM Prof.	Yes
Managerial Accounting	1C Accounting 8 + ALP: Managerial Accounting	Yes
Budgeting and Consolidation	1C: Consolidation 8	Yes

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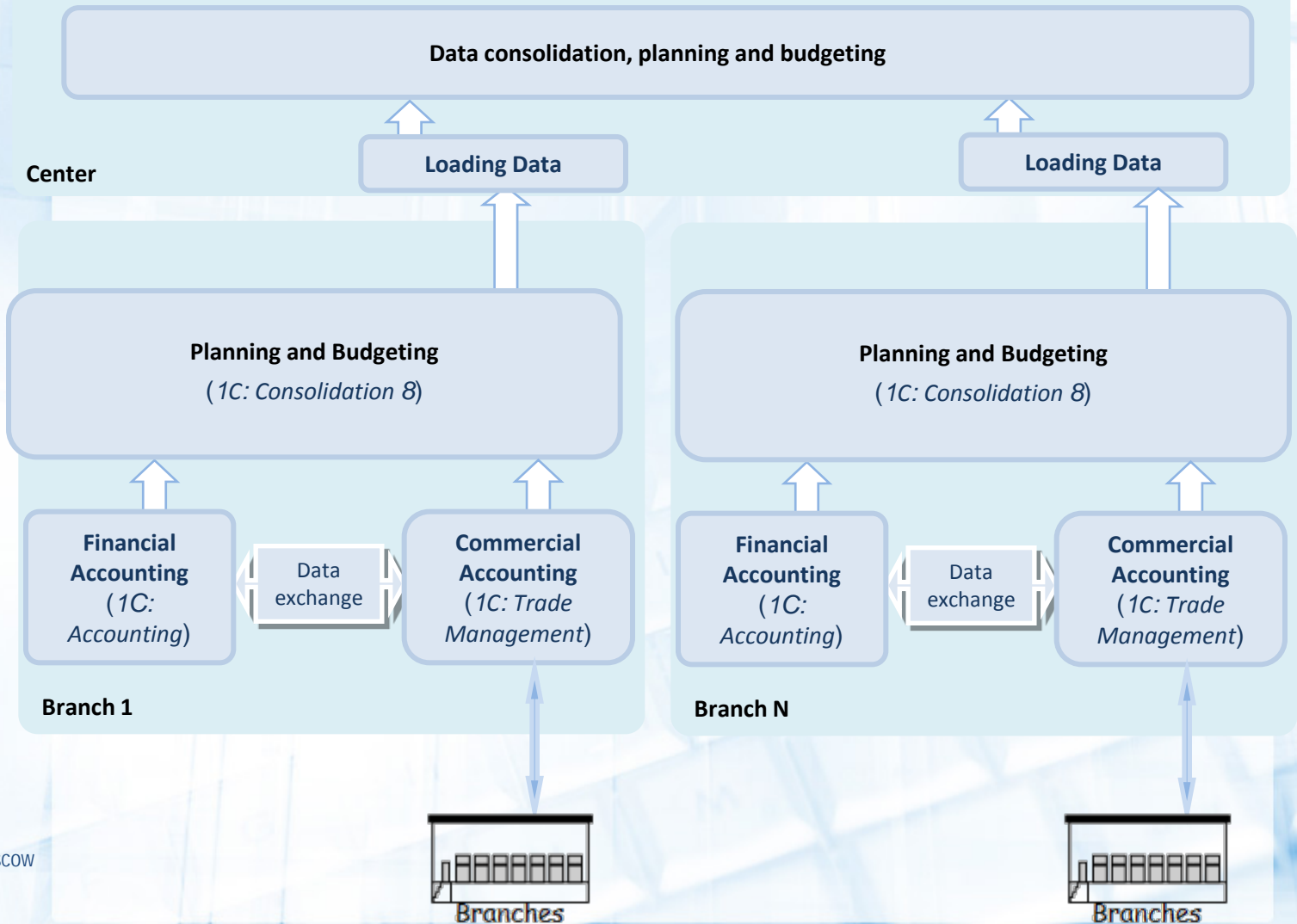
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# Architecture

## 1C: Consolidation 8



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# Objectives of complex automation of enterprises

- **Obtaining intelligence on financial and economic activities of enterprises** and enhance their reliability.
- **Introduction of a unified methodology of accounting** for all enterprises.
- **Obtaining operational data on the traffic CAM** (commodities and materials).
- **Automation of front-office and sales outlet.**
- **Reduced effort to collect and consolidate data** geographically distributed enterprise sites.
- **Enhancing the efficiency of obtaining the data to account for the Company.**
- **Enhancing the efficiency of forming and processing of primary documents.**
- **Obtaining timely and accurate information about mutual settlements of accounts with suppliers and customers.**
- **Providing information for management decisions.**

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# Objectives of unification of commercial accounting

- Automation and reduce turnaround time and records of trade transactions.
- **Obtaining operational data on the traffic CAM.**
- **Automation of front-office and sales outlet.**
- Providing with introduction and effective support of the **unified accounting policies operational records of trade transactions for all enterprises.**
- **Reducing the time of preparation of financial statements.**
- **Reducing labor costs for conducting operational and financial accounting in enterprises.**
- **Operative accounting of business costs.**
- The opportunity **to unload the evidence of operative accounting in the accounting system.**

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# Objectives unification of accounting and taxation

- **Improving governance** through transparency of financial and business operations at the company level.
- **Reducing the time of preparation of financial statements ("quick closing").**
- **Reducing labor costs for financial accounting.**
- **Providing with introduction and effective support** to the unified accounting policy.

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# Objectives of introduction of Automated System Consolidation and Budgeting

- **Providing with introduction and effective support** to the unified policy managerial accounting of financial-economic activity for all enterprises.
- **Automation and reduction of planning and budget analysis.**
- **Automation of financial analysis:** the calculation of planned and actual figures for the analysis of their mutual deviation.
- **Reducing the time of preparation of management reporting.**
- **The integration of management accounting with accounting systems.**
- **The formation of the consolidated financial statements at the Company level;**
- **Getting financial indicators** - OIBTDA, EBIT, EBITDA, etc.

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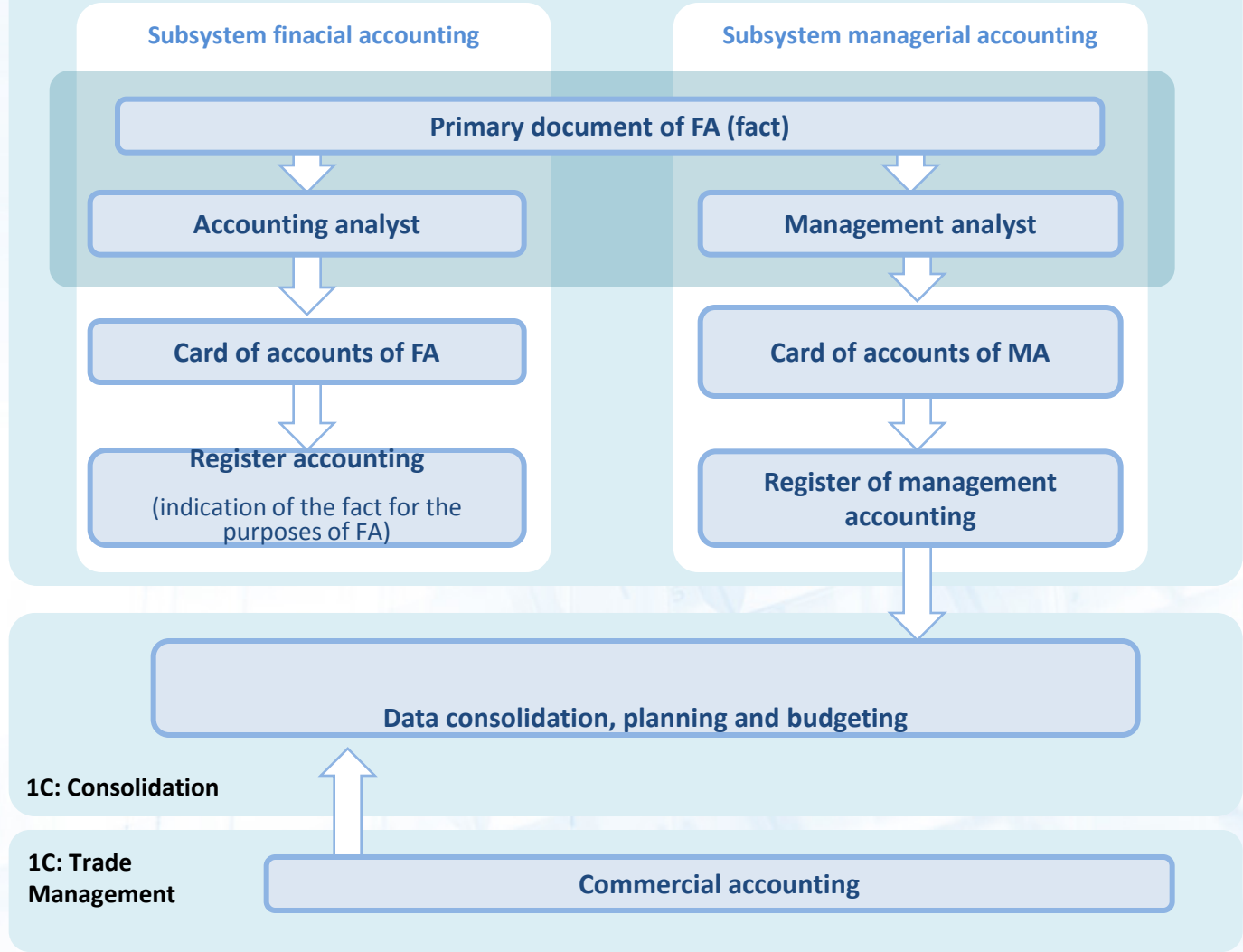
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# The scheme of consolidation of the systems of accounting and commercial accounting

## 1C: Accounting 8



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# The proposed approach (implementation of the project)



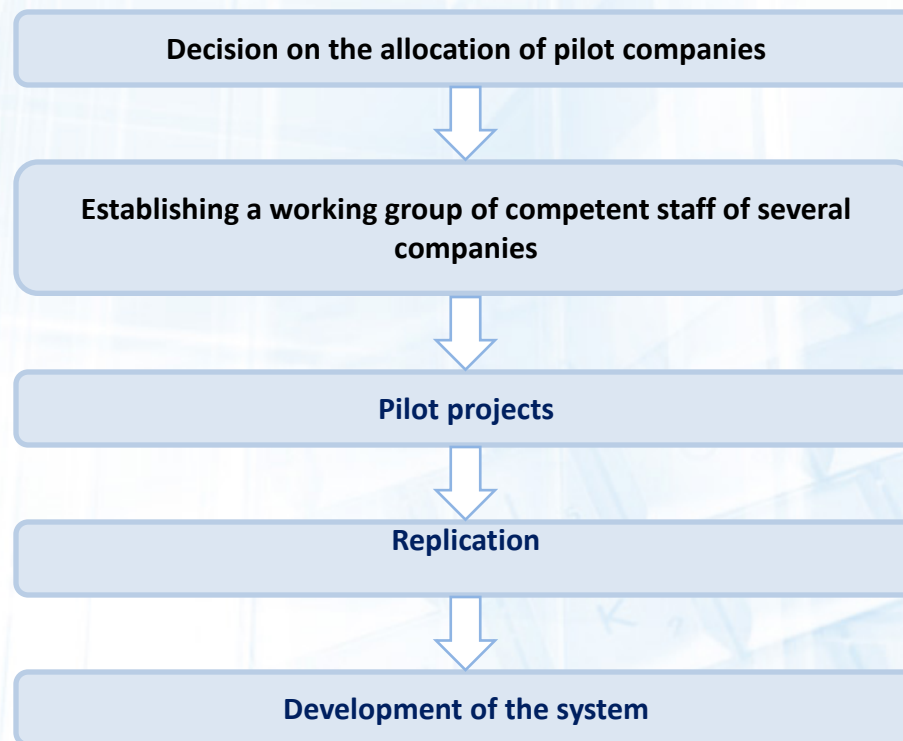
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# The proposed methodology of the project



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# The organization works on a pilot project

- Co-ordination of Technical Project **with the working group.**
- **The participation of the working group in the trials** in accordance with regulations.
- **Ongoing technical and methodological support (service desk)** at both the trial and during the implementation phase.
  - 1 line – **typical questions**
  - 2 line – **consultation on the methodology**
  - 3 line – **technical questions, necessary improvements**
- **Training seminars for users.**
- **Training seminars for professionals in the field.**
- **Support «in the field».**

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# The organization works in the process of replication

- **Training seminars for users.**
- **Training seminars for professionals in the field.**
- **Permanent centralized technical and methodological support (service desk).**
  - 1 line – **typical questions**
  - 2 line – **consultation on the methodology**
  - 3 line – **technical questions, necessary improvements**
- **Support «in the field».**

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# ALP Group

The ALP Group has been providing IT-services since 1996.

## The main activities are:

- IT-Outsourcing and Services according to the ITSM standards;
- 1C: Automation and support, after-project support;
- Cable networking, SCS;
- Software development;
- Web-sites development;
- Internet –projects.



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## The partners



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# Some of the clients of the ALP Group



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**We are always ready to help you!**

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